



CASE STUDY

Girbau UK Laundry Equipment Provides Substantial Savings for Dial House Nursing Home

December 15, 2008 – A newly installed high-speed HS6013 washer from Girbau UK is already providing substantial savings for the in-house laundry of Bedford-based Dial House Nursing Home, thanks to its quality performance, reliability, energy saving features and one of the best, affordable warranty packages currently available.

Dial House is a busy nursing home catering for up to 50 people and offering palliative care for those with specialist needs ranging from dementia to cancer. Cleaning and hygiene have a major part to play in maintaining the high levels of quality service that Dial House residents' have become accustomed to. With large quantities of sheets and towels to clean and many residents' clothes requiring changing as often as two to three times daily, high performance and reliable laundry equipment is essential.

When the Dial House laundry team required a new washer following the abrupt failure of an existing machine from another supplier, the enthusiasm, knowledge and understanding shown to them by Girbau's sales team was enough to encourage them to buy a new High Speed 6 Series washer from the company.

The home's laundry team is delighted with the new washer's cleaning performance, particularly on soiled fabrics and has also noticed how much faster and more efficient it is. They've also been impressed with its ease of use and the wide range of programming options it offers for different fabrics. Specifically designed to cut energy consumption and operating costs, the HS6013 is an ideal choice as energy costs continue to spiral.

Commenting on why they chose to purchase from Girbau UK, Samantha Beale, Registered Manager, Dial House said: “Although we quickly recognised the exceptional performance Girbau’s HS6013 washer could provide, it was really the outstanding customer service which we received from the company that was instrumental in our decision. No question was ever too much for their sales team, who reassured us along every step of the way. And we were even able to negotiate with them a superb inflation proof maintenance contract for the next five years, which easily undercuts the maintenance agreements that we currently have on our other machines and will provide significant cost savings for us in the future.”

